

2017 - 2022 CBA EXPLAINED

The payment structure



EVERYTHING PAID TO PLAYERS AND ASSOCIATION (EPP&A)



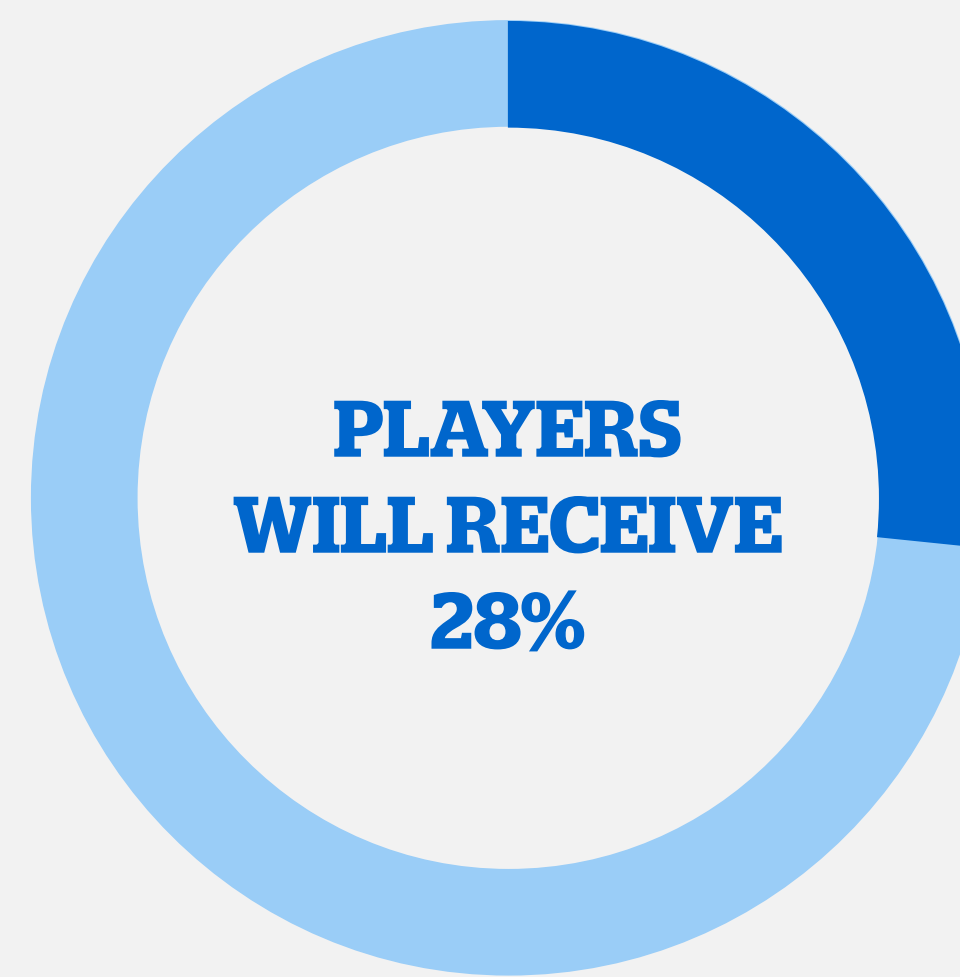
FORECAST INDUSTRY REVENUE



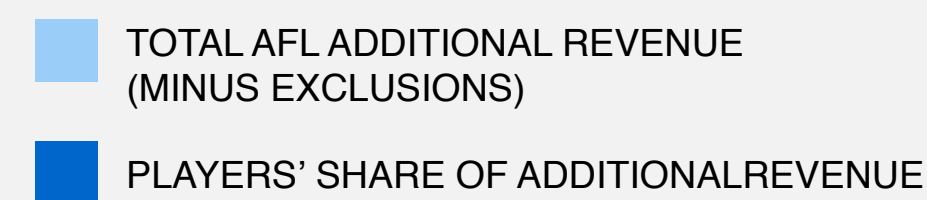
AFL/CLUB EXCLUSIONS



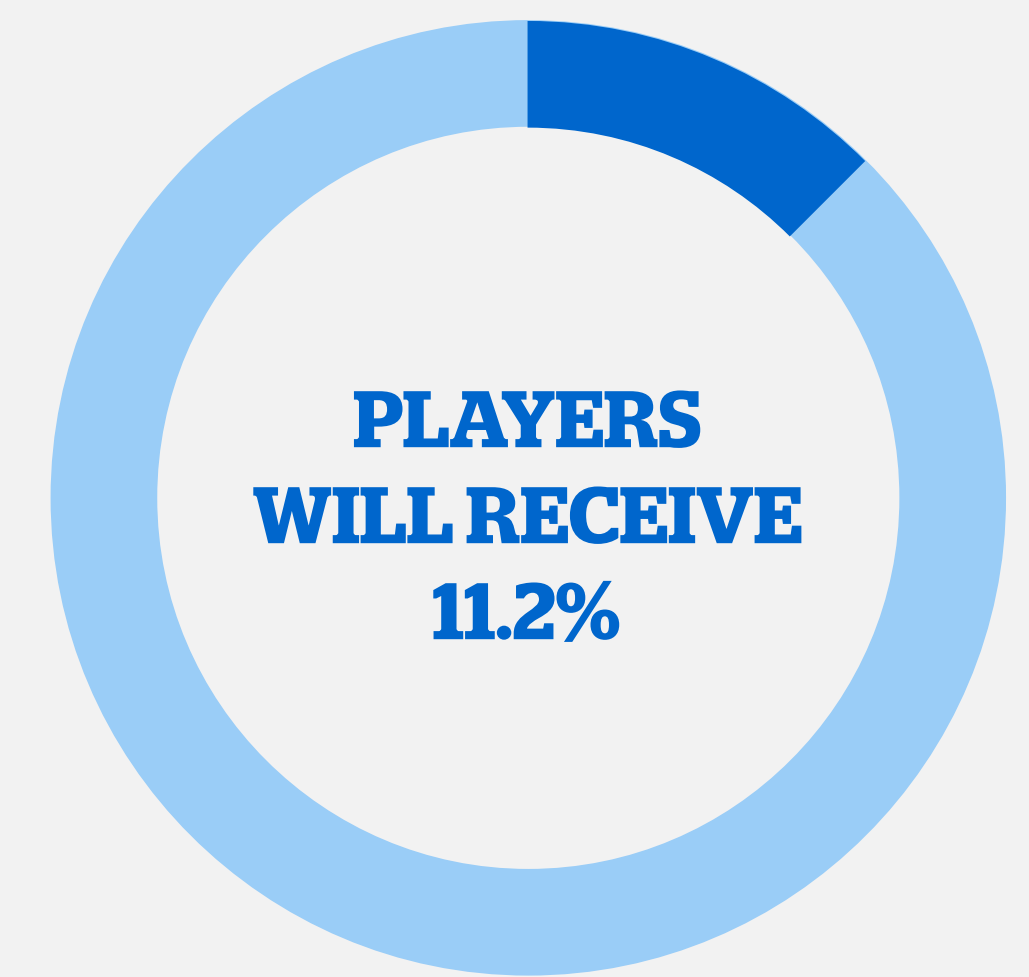
THE REVIEW MECHANISM



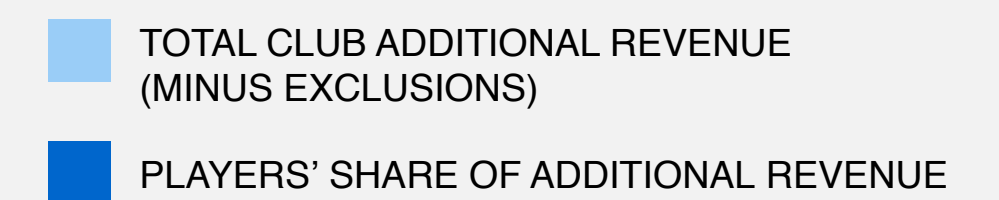
ADDITIONAL AFL REVENUE



NOTE: 28% OF ALL REVENUE SUBJECT TO REDUCTION IN CERTAIN CIRCUMSTANCES.



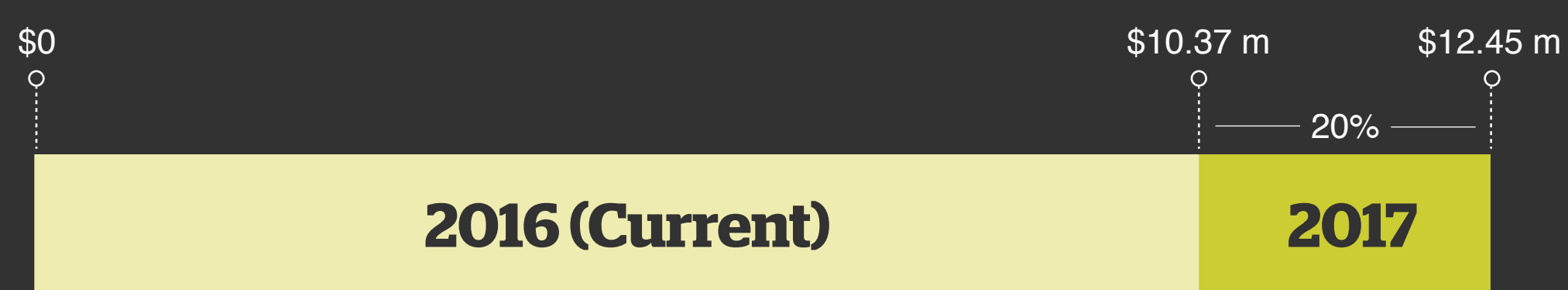
ADDITIONAL CLUB REVENUE



NOTE: NO PAYMENT IN 2017 TO ALLOW TRANSITION OF NEW MECHANISM.

PLAYERS TO BE GUARANTEED \$5m FROM CLUB REVIEW MECHANISM WITH A CAP ON TOTAL AMOUNT PAYABLE OF \$10m.

CLUB SALARY CAP/TOTAL PLAYER PAYMENTS

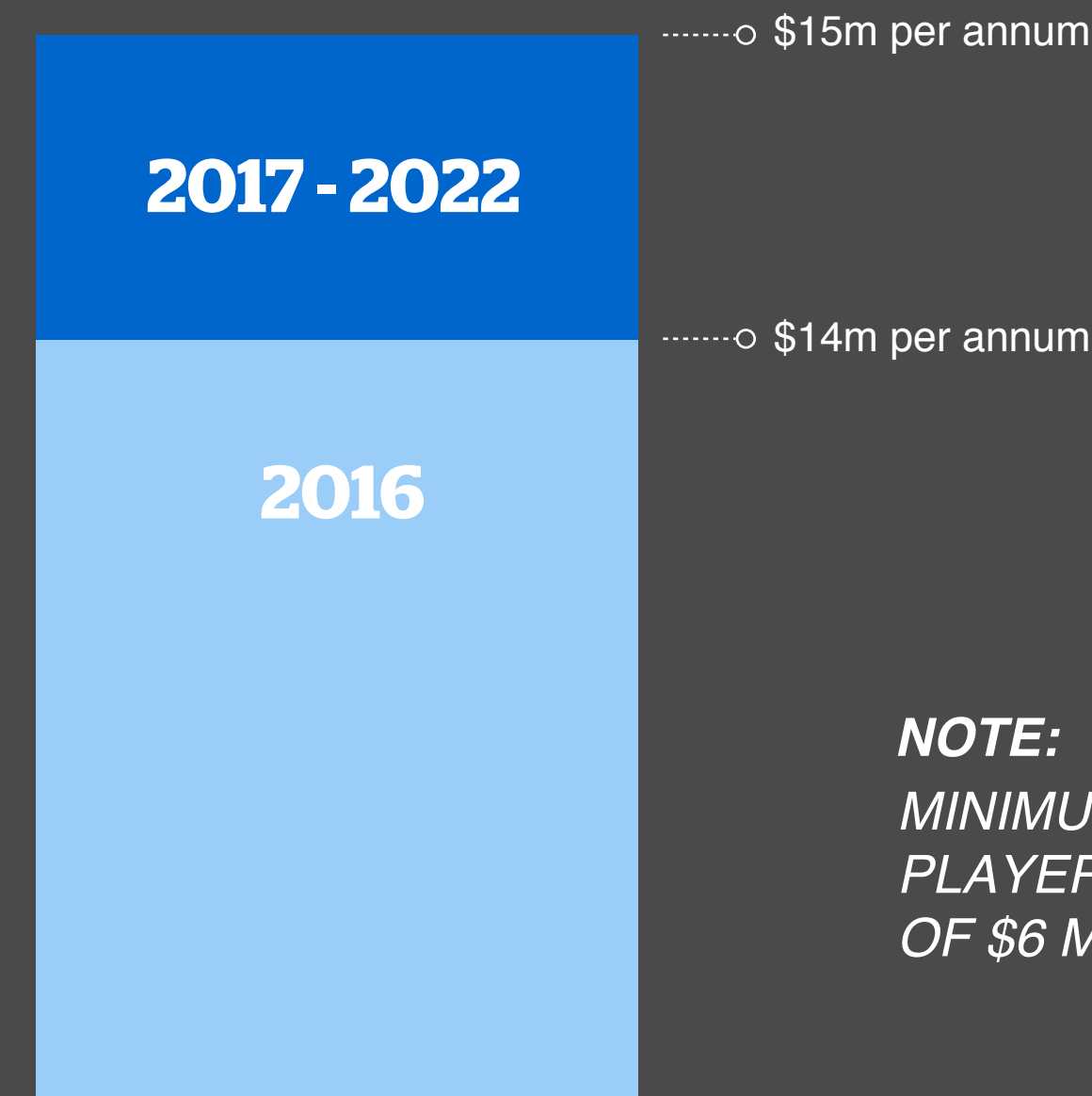


TPP INCREASES OF 1.2%, 1.3%, 2%, 2%, 2% FROM 2018 - 2022

ASAs WILL INCREASE FROM \$1.02 m TO \$1.06 m PER CLUB FOR 2017, WITH INCREASES OF 3% EACH YEAR FROM 2018-2022

ADDITIONAL REVENUE CAPTURED BY THE REVIEW MECHANISM WILL BE DISTRIBUTED INTO THE PLAYER RETIREMENT ACCOUNT.

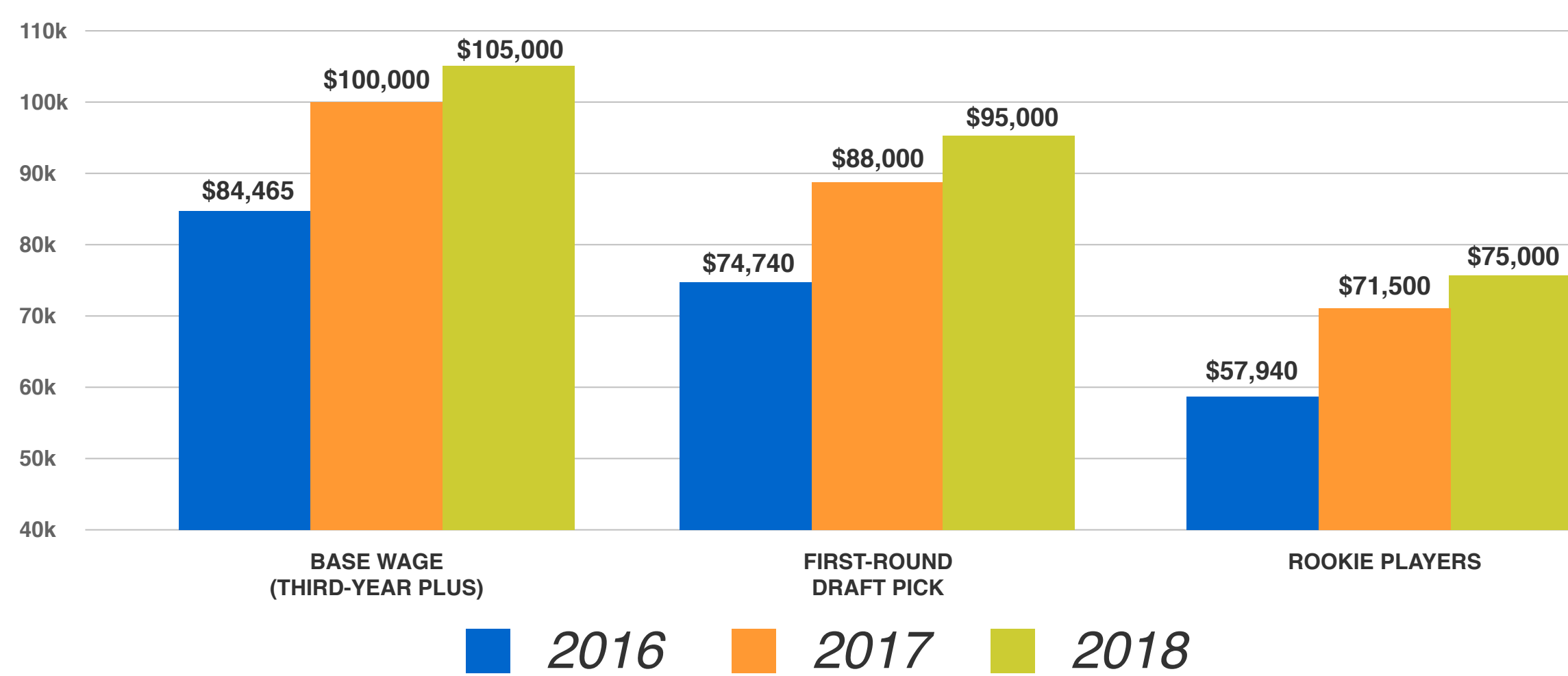
PLAYER RETIREMENT ACCOUNT



NOTE: MINIMUM INCREASE TO PLAYER RETIREMENT SCHEME OF \$6 MILLION OVER SIX YEARS.

THIS EQUATES TO A 5.6% INCREASE ON YOUR ANNUAL CONTRIBUTION PLUS ADDITIONAL CONTRIBUTIONS FROM THE REVIEW MECHANISM.

MINIMUM WAGES IN 2017



AVERAGE TPP PER PRIMARY-LISTED PLAYER

*NOT INCLUDING ROOKIES



IN 2017 PLAYERS WILL RECEIVE:

1st year player - \$10,560	6th - \$16,896
2nd - \$12,672	7th - \$17,952
3rd - \$14,784	8th - \$19,008
4th - \$14,784	9th - \$20,064
5th - \$15,840	≥ 10th - \$21,120

NOTE: ROOKIE-LIST PLAYERS WILL RECEIVE THE SAME AS PRIMARY LISTED